

# *Seller's Profitable Checklist...*

**Potential Buyers who visit your property will be trying to imagine how it feels to live there themselves. This checklist will greatly help in the marketing of your home. Experience has shown that with a little effort, and a nominal amount of money spent in replacing and repairing the small item, a substantial return can be realized in the final selling price.**

## **OUTDOORS**

Lawns and shrubs cut/trimmed  
Lawns and shrubs watered  
Walks and driveways clear  
Trim rings in place  
Hoses neatly coiled  
Pet waste disposed of  
Bikes and cars stowed away  
Mailbox in good shape

## **HOUSE EXTERIOR**

Roof neat and free of debris  
Steps and Patios Ok  
Windows caulked and cleaned  
No toys or play equipment in yard  
Gutter Ok and painted

## **GARAGE**

Floor clean  
Garage items neatly tucked away  
No cobwebs in corners  
No clutter

## **HOUSE INTERIOR**

Floors and carpets Ok  
Pets out of the way  
Surfaces cleaned and dusted  
Beds made  
Kitchen ship shape  
Bathroom well cleaned and aired  
Small touches in place

## **PLUMBING/HVAC**

Leaky fixtures fixed  
Under sink areas Ok  
All clutter removed  
All stains scrubbed away

## **ELECTRICAL**

Burned out light bulbs replaced  
No frayed wires  
Makeshift extension cords removed  
Outlet cover plates replaced and cleaned

## **DECOR**

Walls cleaned  
Ceilings cleaned  
Pictures straight  
Blinds cleaned and Ok  
Fireplace area cleaned and Ok

## **BASEMENT**

Storage areas neat and clean

## **TAKE A LAST LOOK AROUND**

Sounds quiet  
Smells nice, use air freshener  
Climate not too hot or cold  
Let light in during the day  
Subdued lighting at night  
No toys, clothes, or clutter laying out  
Throw pillows arranged neatly  
Area rugs straightened